



3 February 2016

TFG Acquires Face Today Mediclinic in Chatswood, Sydney

Key Highlights:

- First acquisition since listing
- Leading Sydney operation with strong community presence
- Immediate contribution to earnings with annualised revenues approaching \$2.0m
- Strong clinical team joining TFG

Total Face Group Limited (TFG) has today completed the acquisition of the Face Today Mediclinic (Face Today) in Chatswood, Sydney. Face Today was one of two transactions outlined in the Company's prospectus and the transaction was executed in line with the terms outlined in the Prospectus.

Based on current earnings profile, Face Today is expected to make a positive contribution to TFG in the current financial year ending 30 June 2016. Face Today's earnings contribution is expected to grow as TFG cross sells services, such as Body Fat Reduction using Coolsculpting, which is not currently available at Face Today.

Face Today has been owned and run for the past 12 years by Nicole Belle. Nicole is a highly competent and experienced nurse and business woman who is also a clinical trainer and media personality. Face Today's clinic manager, Wendy Taylor, has been in the industry since 1998 and joined Nicole six years ago. Wendy is also an experienced clinical trainer and has coached and mentored clinicians around the world. The clinic is supported by Dr Stephen Lowe and specialises in:

- Cosmetic injectable treatments using a wide range of advanced combination therapies;
- Regen PRP (Platelet Rich Plasma), one of the latest advances in tissue rejuvenation, tightening and repair;
- Laser and ultrasound Ulthera tightening and rejuvenation treatments; and
- Advanced medical-grade skin solutions.

The acquisition adds new treatments and experienced medical clinicians who bring their expertise, knowledge and loyal client following to TFG.

TFG Chief Executive Officer Joanne Hannah said:

"Total Face Group now has 8 clinics across Melbourne and Sydney, with another acquisition expected to be completed in the coming weeks. Face Today fits perfectly with our strategy of building a network of high-end aesthetic clinics. TFG continues to look for established, reputable medical aesthetic clinics to increase our clinic profile throughout Australia.

"We are delighted that Nicole Belle, Wendy Taylor, Dr. Stephen Lowe and the entire team at Face Today are now part of the Group. Their experience, professionalism and expertise will enhance rejuvenation outcomes for our clients as well as mentoring and training opportunities for our clinical staff.

"Face Today will immediately benefit from the implementation of TESSA, our proprietary end-to-end clinical and operational support system, enabling a quick and smooth integration and driving consistent procedures across our clinic network.



“We believe that Face Today’s experience in complementary treatments such as Regen PRP will benefit our clients’ treatment plans and bring increased levels of satisfaction.”

Nicole Belle from Face Today said:

“I have been practicing for over 30 years and am thrilled that Face Today and my team are now part of TFG. We are excited to announce to our patients that we have joined an amazing group of professionals bringing them even more expertise.

“For me and my team this is an opportunity to increase our skills further and allow us to focus on what we love doing best: making people look and feel more beautiful.

“I was excited to see the passion for the art of rejuvenation within TFG and their approach to providing treatment plans that guide patients down a safe road to natural prevention and rejuvenation, correcting facial irregularities and hence making them more beautiful to their mind’s eye. This is what I love about this industry.

“Joining forces with TFG was driven by the shared passion for advanced high-end treatments, patient and clinician education and a caring service that will result in a client for life.

“Wendy, Dr. Lowe and I have a commitment to instill passion and advanced skills in practitioners entering the field of cosmetic medicine, and to lift the standards of the industry overall.”

Any questions relating to this announcement should be directed to Mrs Joanne Hannah, Chief Executive Officer +61 3 8547 3600

TOTAL FACE GROUP LIMITED

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About TFG

TFG is Australia’s largest group of premium cosmetic clinics offering Cosmetic Injectable treatments, Skin Solutions and Coolsculpting body fat reduction. With six medical clinics in Melbourne and two in Sydney, Total Face Group provides an honest, consistent and highly professional medical approach to facial rejuvenation and body sculpting treatments.

We have been providing clinical excellence for 27 years to men and women in Australia. It is our commitment to education, safety and quality which means we are the trusted national provider of cosmetic treatments.